

# HUNTLEIGH

An Introduction and strategic outline for

## Vascular Assessment & Treatment



Vascular Assessment and  
Intermittent Compression

# Vascular Assessment and Treatment

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The Diagnostic Products Division is pleased to share with you its vision and strategy which is being applied to its Vascular Assessment and Treatment Business.

## Background

In 2013, the company undertook a review of its activities with the aim of strengthening its presence within the vascular assessment market.

The review resulted in the bringing together of two well-known brands.

The Vascular Assessment and Treatment business unit now comprises solutions centred on the **dopplex®** and **hydroven®** brands.



## Moving Forward

This powerful combination satisfies our vision of being a key provider of assessment and treatment solutions that are recognised by healthcare professionals and KOL's around the world.

These professional products help clinicians world wide to promote and support best practice in the field of vascular assessment and treatment.

*Two becomes ONE ...*

## Combined Benefits

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The **dopplex**<sup>®</sup> and **hydroven**<sup>®</sup> brands are recognised worldwide, and will be used as the platform for the future shape of the Assessment and Treatment portfolio.

Their combined strengths will be a game changer for each of us and our customers through a much broader customer offering resulting in value creation and the development and improvement of clinical outcomes.

Bringing the two brands together will also enable us to develop and strengthen our sales models providing a 'one stop shop' for vascular assessment and treatment solutions.

Realigning the two brands – **dopplex**<sup>®</sup> and **hydroven**<sup>®</sup> will elevate our competitive advantage in a way that our competitors will find it impossible to replicate. No other company has a broad product line which addresses vascular conditions.

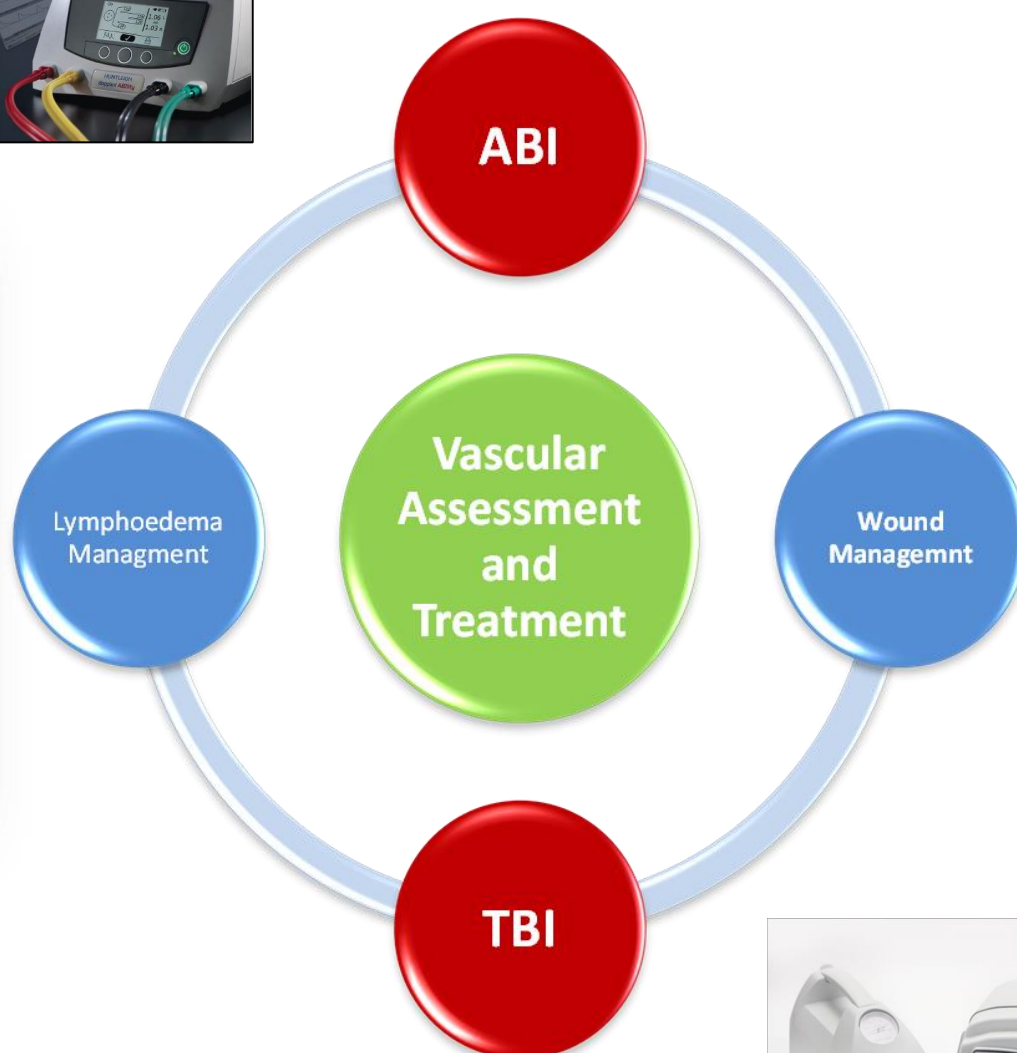
# Complimentary Applications and Patient Trail

Both product lines have complimentary applications:

**dopplex<sup>®</sup>**



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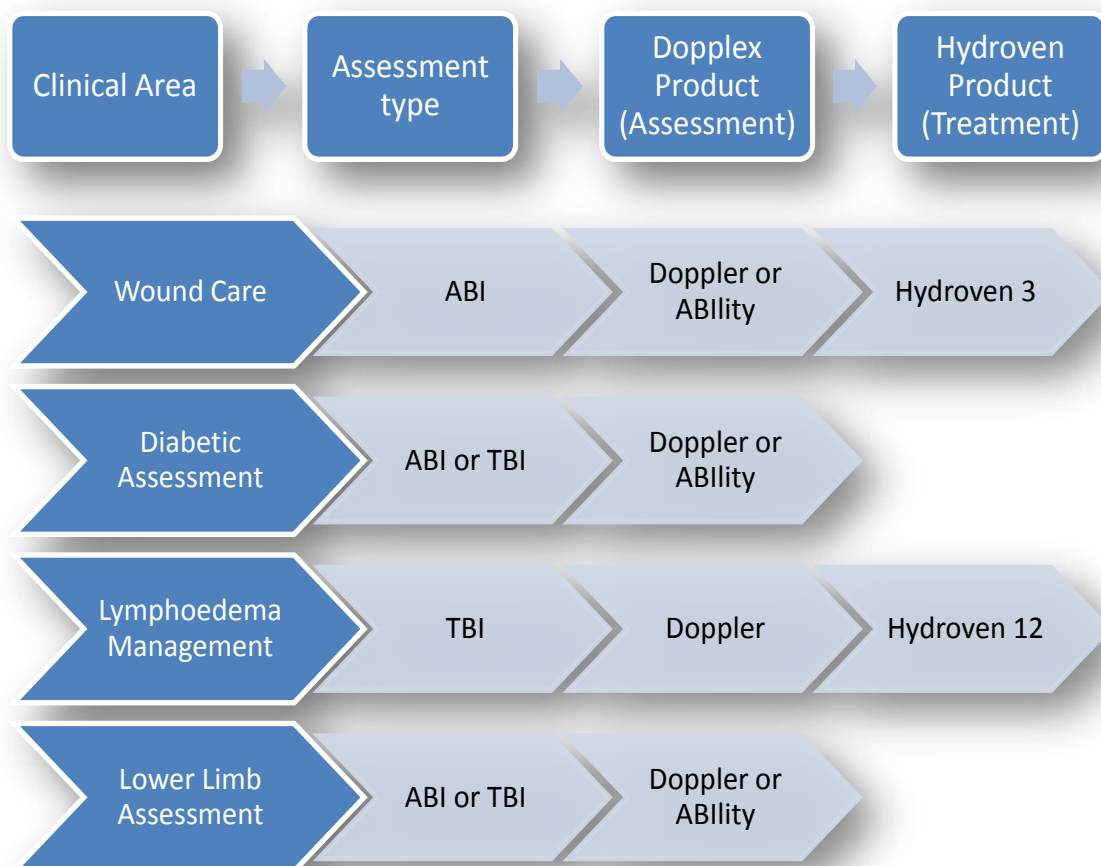
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**hydroven<sup>®</sup>**

# Patient Trail and Workflow

Solutions provided by the **dopplex®** and **hydroven®** brands will enable clinicians to develop a standardised approach to optimising their patient workflow.



Previously, Hydroven formed part of the Flowtron group of IPC products and were sold through the ArjoHuntleigh sales offices around the world.

However, since the change in ownership, in the majority of cases the Flowtron Hydroven products will be disconnected from Group products

They will be re-branded as Hydroven and presented through the Diagnostics 3<sup>rd</sup> party distribution channels.

Currently, there are three models in the range:

- Hydroven® 3
- Hydroven® 12
- Hydroven® FPR (USA only)



# Vascular Assessment

## Dopplex Ability and Handheld Dopplers



The Dopplex Ability has revolutionised the ABI process and provides automatic, easy, fast and accurate measurements with an immediate printout of results from the integral printer or optional DR4 software package.

It is ideal for wound care when detecting arterial disease prior to applying compression bandaging. Patients with ABIs outside of the normal range can have further investigations using Doppler waveforms or TBIs.

The ABI should be undertaken on any patient before **hydroven 3** is used and the TBI is recommended on anyone requiring **hydroven 12** compression.



# Vascular Treatment

## Intermittent Compression



The **hydroven3** system provides clinically effective non invasive dynamic compression to treat a variety of vascular and lymphatic conditions:

- Oedema
- Chronic venous insufficiency
- Acute and chronic wound care

Uniform or graduated pressure can be applied from a wide range of garments.



The **hydroven I2** system is the ultimate dynamic intermittent compression system primarily designed to manage lymphatic conditions.

With a choice of three unique programmes

- Sequential,
- Wave
- LymphAssist®

Clinicians can tailor the therapy to meet the needs of the patient.

**hydroven I2** will deliver gentle yet effective compression therapy every time.

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# HUNTLEIGH ...with people in mind

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